

FIND YOURSELF AMONG FRIENDS

ASF was created in 1995 *by* small foundations *for* small foundations. Today, with more than 3,000 members in all 50 states, ASF is the nation's most popular philanthropic membership group. We have a famously friendly culture that emphasizes the value of members connecting, learning, and sharing with one another.

FIND WHAT YOU NEED, WHEN YOU NEED IT

Small foundation trustees and staff have different needs at different times, and we're here to help with a range of resources and services, including:

Online resources, including sample documents and answers to hundreds of frequently asked questions.

Educational programs around the country for beginners and advanced grantmakers.

Publications, including *The Foundation Guidebook*, dozens of primers, a quarterly newsletter, annual member surveys, and more.

Staff on hand to take your call! We're here to answer your questions or connect you to experts in the field.

Discounts on D&O insurance, software and subscriptions.

WHAT IS A SMALL FOUNDATION?

- *Small* in our name refers to staff size. The majority of member foundations have fewer than two paid staff, and thirty-seven (37) percent are led entirely by volunteer trustees.
- It is not about asset size. Typical ASF member foundations have a little more than \$8 million in assets, but assets range from less than \$200,000 to more than \$500 million.
- Thirty (30) percent of member foundations were formed in the past 10 years; member foundations range from newly-formed to more than 40 years old.
- In 2007, a typical member foundation awarded 33 grants, and the typical grant size was \$12,500.

Source: ASF 2008-2009 Foundation Operations and Management Report

To learn more about ASF, visit www.smallfoundations.org or call (888) 212-9922.

To _____

From _____

(Referring foundation)

(Contact name and phone)



MEMBER REFERRAL

ASF is the membership association for foundations like ours – the one that helps us to save time, sidestep mistakes, and accomplish even more in our communities. To accept a complimentary first-year membership in the Association of Small Foundations, please provide the following information about your foundation:

Name of foundation _____

Contact name _____ Title _____

Address _____

Phone _____ Fax _____

E-mail _____

Asset base of foundation _____ Year incorporated _____

Previous year's total distributions _____

Number of trustees _____ full-time staff _____ part-time staff _____

TYPE OF FOUNDATION:

(Check only one)

- Family (Private foundation in which the donor's family plays a significant governance role)
- Independent (Private foundation in which the donor's family no longer plays a significant governance role)
- Corporate (Private foundation or direct giving program organized and operated by a for-profit business)
- Community (Receives funds from a variety of sources, supports the broad needs of a specific geographic area)

Please send this form by fax to: 802-861-2553 or mail to: ASF, Membership Office, P.O. Box 247, Winooski, VT 05404. You may also apply online at www.smallfoundations.org/Join by entering discount code MREFERRAL and the name of the referring foundation.